

CMAS REQUEST FOR OFFER (RFO)
EL CENTRO SCHOOL DISTRICT
E-RATE YEAR 18 (2015/2016)
Service Provider Criteria and Contract Requirements

CMAS Requirements

All Service Providers responding to the posted Form 470 are to be listed as California Multiple Awards Schedule (CMAS) Service Providers unless expressly noted otherwise in the quote or Applicant's Scope of Work (SOW).

Public Contract Code (PCC) Sections 10290 et seq. and 12101.5 include approval for local government agencies to use CMAS for acquisition of information technology and non-information technology products and services.

A local government agency is any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.

In addition to the requirements outlined in this RFO, service providers may be subject to additional requirements as outlined in the CMAS Local Government Agency Guide (March 2010 edition) located at:

<http://www.documents.dgs.ca.gov/pd/cmas/LocalGovtAgencyPacketMarch10.pdf>

It is the responsibility for service providers to familiarize themselves with CMAS requirements.

E-rate Terms and Conditions

Signed copy to be returned with Letter of Acceptance.

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

1. The project herein is contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-rate.
2. The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

3. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFP.

4. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website: <http://www.usac.org/sl/providers/step01/>

5. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: <https://fjallfoss.fcc.gov/coresWeb/publicHome.do>

6. Service Providers are responsible for providing evidence of FCC Green Light Status at the time the bid is submitted. Any potential bidder found to be in Red Light Status will be disqualified from participation in the bidding process and will be considered non-responsive. More information about FCC Red and Green Light Status may be found at this website: http://www.fcc.gov/debt_collection/welcome.html

7. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before July 1, 2015.

8. Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).

9. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.

10. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

11. Service provider shall retain all documentation related to the purchase, payment, delivery and/or installation, including Forms 474 and receipt of payment from USAC, for all products and services provided to the applicant. Related documentation must be retained for a period of 10 years from the last date of service.

12. Even after award of contract(s) and/or e-rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

13. Within one (1) week of award, the awarded Service Provider must provide the District a bill of materials using a completed USAC "Item 21 Template". Subsequent schedules of values and invoices for each site must match Item 21 Attachment or subsequent service substitutions.

14. In the event of questions during an e-rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.

15. No change in the products and/or services specified in this document orders will be allowed without prior written approval from the district and a USAC service substitution approval with the exception of a Global Service Substitutions.

16. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).

17. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.

18. This offer is in full compliance with USAC's Free Services Advisory <http://www.usac.org/sl/applicants/step02/free-services-advisory.aspx>. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

19. The awarded Service Provider is required to send copies of all forms and invoices to the District prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the District placing the vendor on an "Invoice Check" with the USAC <http://www.usac.org/sl/applicants/step07/invoice-check.aspx>

20. Services providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: <http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx>

I, the undersigned, as an authorized agent of _____ (Service Provider Name), hereby certify that I have read the E-rate Supplemental Terms and Conditions, am fully compliant and intend to cooperate with the E-rate process as outlined above.

Signature : _____ **Title:** _____

Phone Number : _____ **Email:** _____

Service Provider Name: _____

Prospective Service Providers will be required to submit the following:

Three (3) references describing Service Provider’s portfolio experience with comparable projects within a K-12 customer market; Provider’s appropriate CMAS Contract(s) cover page(s); Service Provider’s SPIN number; and Service Provider’s FCC Registration Number (FRN). Failure by Service Provider to supply these documents shall be considered grounds for disqualification.

Service Provider must meet the following qualifications to be considered for award. Documentation regarding the following qualifications MUST be included in the Service Provider’s proposal. Non-inclusion of applicable documents is basis for disqualification.

1. When providing electronic equipment quotes for switches/hubs/routers, Service Provider must have at least 1 Certified Engineer or equivalent on staff.
2. When providing cable work, Service Provider must be RCDD certified.
3. When providing cable work, Service Provider must provide as-built diagrams in electronic and paper copy formats, and cable test results within 45 days of completion of work.
4. If providing cabling work, Service Provider and its subcontractors must have **C-7 or C-10** License and maintain compliance with all required State of California Public Works/Prevailing Wage requirements.
5. If requested by the Applicant, Service Provider must be willing to have employees fingerprinted.
6. All product pricing provided for Form 471 purposes must be functional equivalent or better, once the Applicant has received USAC approval for purchase.
7. Service Provider shall provide with its quote the complete CMAS contract pages, including all pages that show the goods and/or services in Service Provider’s quotation submittal. Said products shall be clearly highlighted for ease of identification.
8. Service Provider shall provide references for staff to be associated with project work and implementation.
9. Service Provider shall provide **one (1)** original RFP Response; **one (1)** complete copy of the CMAS Contract; and **one (1)** digital packet of the RFP submittal, including the summary sheet.

Right to Reject Any and All Quotes

The Applicant reserves the right to reject any or all quotation submittals and to waive any informalities or regularities. The Service Provider's quotation submission is recognition of this right.

In addition, the Applicant reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

Evaluation Criteria

El Centro School District, in compliance with Federal Communications Commission (FCC) rules, will award to the vendor(s) providing the most cost-effective service offering. Per the Sixth Report and Order, FCC 10-175, FCC rules dictate the following:

§ 54.503 (c)(2)(vii) *All bids submitted for eligible products and services will be carefully considered, with price being the primary factor, and the bid selected will be for the most cost-effective service offering consistent with § 54.511.*

§ 54.511 Ordering Services (a) *Selecting a provider of eligible services. In selecting a provider of eligible services, schools, libraries, library consortia, and consortia including any of those entities shall carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered.*

Therefore, El Centro School District may consider factors other than price alone in the consideration of bids; price for E-rate eligible goods and services will be the primary factor considered.

Trade Names and Alternatives

For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified. If material, process or article offered by service provider is not, in opinion of the District, substantially equal or better in every respect to that specified, then service provider shall furnish material, process or article specified. Burden of proof as to equality of any material, process or article shall rest with service provider. Service Provider shall submit request together with substantiating data for substitution of any "or equal" item within the sealed bid packet at the closing of bids. Provision authorizing submission of "or equal" justification data shall not in any way authorize an extension of time for performance of this contract.

Submission Instructions

Service Provider shall provide **one (1)** original RFP Response; **one (1)** complete copy of the CMAS Contract; and **one (1)** digital packet of the RFP submittal, including the summary sheet. Service Provider must also include a cover sheet which clearly states the title of the RFP/RFO. Any questions regarding RFP shall be submitted in writing to the Form 470 contact contained herein. Email inquiries are acceptable. The District will not respond to phone call inquiries.

E-mail inquiries are to be sent to the following individual:

Antonio Romayor Jr.

aromayor@ecesd.org

All RFP responses must be submitted **BY FRIDAY, February 27, 2015, NOT LATER THAN 2:00 PM (PST)** to the contact information contained herein. Proposals **must** include a completed and executed agreement (AGREEMENT El Centro ESD YR 18 CMAS RFO Equipment). *The District reserves the right to accept, not accept, or refuse any bid:*

El Centro Elementary School District
ATTN: Antonio E. Romayor Jr.
2370 W. Main St.
Building A
El Centro, CA 92243
(760) 335-5150

CMAS REQUEST FOR OFFER (RFO)

EL CENTRO SCHOOL DISTRICT

E-RATE YEAR 18 (2015/2016)

PROJECT SPECIFICATIONS

MDF/IDF Cabinets and Installation

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

The District is seeking a turn-key implementation, to include installation and re-connection of active equipment.

The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and installation/professional services.

A not to scale site plan is provided for all sites to give bidders an idea of the layout of the school. Vendors are encouraged to attend an on-site job walk by appointment only.

El Centro School District
ATTN: Antonio E. Romayor Jr.
2370 W. Main St
El Centro, CA 92243
aromayor@ecesd.org
(760) 335-5150

Minimum Technical Requirements and Quantities

The district is seeking approximately eighty-one (63) cabinets to be mounted in classroom/office locations that will offer at least 60% noise dampening and the following minimum environmental conditions:

Temperature	Operating temperature: 32° to 104°F (0° to 40°C) Storage temperature: -23° to 158°F (-25° to 70°C)
Humidity	Relative humidity: 5% to 95%, non-condensing
Altitude	Storage altitude: 10,000 ft. (3,000 m) maximum
Acoustic	51 to 63 dB

Size: Minimum 8U preferred (size may vary based on application)

The awarded vendor will also be responsible for dismantling and disposing of existing racks and re-stacking and re-connecting network equipment and existing copper and fiber cabling.

CMAS REQUEST FOR OFFER (RFO)
EL CENTRO SCHOOL DISTRICT
E-RATE YEAR 18 (2015/2016)

PROJECT SPECIFICATIONS
Network Switches

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

The District is seeking a turn-key implementation, to include installation configuration.

The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and installation/professional services and must be broken out per each school site.

A not to scale site plan is provided for all sites to give bidders an idea of the layout of the school. Vendors are encouraged to attend an on-site job walk by appointment only.

El Centro School District
ATTN: Antonio E. Romayor Jr.
2370 W. Main St
El Centro, CA 92243
aromayor@ecescd.org
(760) 335-5150

Minimum Technical Requirements and Quantities

This project will be based on the bidding out of edge network switches that will be located at various school sites.

In additions to the requirements listed above, the equipment included in the proposals needs to at least meet the following minimum requirements:

- Web based management and ability to be centrally managed (HTTP/HTTPS)
- 802.3af PoE
- IPv4, IPv6 and multi-cast compliant
- Support Jumbo Packets
- Provide Mean Time Between Failures
- Ability to integrate with LDAP directory and AAA
- Multiple port configuration options, e.g. fiber, copper
- 10GB uplink compatible
- Stackable

I.e. Cisco 2960x

The scope of the project will be as follows:

- Install and configure edge network switches.
- All equipment and material should be new. Used, refurbished or repurposed equipment or material will not be acceptable.
- Optional, Install and configure tools to configure and manage the network devices included in this project.
- Provide the first year of maintenance and support with these minimum requirements:
 - Keep newly installed equipment in good and operating condition during standard business office hours. These hours are from 7:30 AM to 6:00 PM in a normal working business day.
 - Major interruptions of services or emergencies (defined as an unusable network) are to be responded on-site within four (4) hours of notification.
 - All other services interruptions within twenty four (24) hours of notification.
 - Meeting all these conditions, there will not be any extra charge by the vendor to ECESD other than the fees paid by ECESD for the maintenance agreement.
 - Maintenance charges must be addressed on a separate pricing worksheet.

De Anza Magnet K-8 (one MDF and 3 IDFs):

- Approximately 26 classrooms, 1 office, and field.
 - Mostly concrete/wood construction with 16 portable classrooms
 - Located within a 800' x 400' area
 - See Attached Site Plan(s) for building layout

Desert Garden K-6 (one MDF and 5 IDFs):

- Approximately 24 classrooms, 3 offices, MPR, and field.
 - Mostly concrete/wood construction with 5 portable classrooms
 - Located within a 800' x 700' area
 - See Attached Site Plan(s) for building layout

Harding K-6 (one MDF and 3 IDFs):

- Approximately 25 classrooms, 3 office, MPR and field.
 - Mostly concrete/wood construction with 12 portable classrooms
 - Located within a 600' x 700' area
 - See Attached Site Plan(s) for building layout

Hedrick K-6 (one MDF and 5 IDFs):

- Approximately 26 classrooms, 1 office, MPR, and field.
 - Mostly concrete/wood construction with 8 portable classrooms
 - Located within a 800' x 500' area
 - See Attached Site Plan(s) for building layout

ML King K-6 (one MDF and 2 IDFs):

- Approximately 22 classrooms, 1 office, MPR, and field.
 - Mostly steel/wood construction
 - Located within a 500' x 800' area
 - See Attached Site Plan(s) for building layout

McKinley K-6 (one MDF and 3 IDFs):

- Approximately 22 classrooms, 1 office, MPR, and field.
 - Mostly concrete/wood construction with 12 portable classrooms
 - Located within a 400' x 300' area
 - See Attached Site Plan(s) for building layout

Lincoln K-6 (one MDF and 3 IDFs):

- Approximately 22 classrooms, 1 office, MPR, and field.
 - Mostly concrete/wood construction with 13 portable classrooms
 - Located within a 700' x 800' area
 - See Attached Site Plan(s) for building layout

Sunflower K-6 (one MDF and 8 IDFs):

- Approximately 26 classrooms, 1 office, MPR, and field.
 - Mostly steel/wood construction with 2 portable classrooms
 - Located within a 500' x 800' area
 - See Attached Site Plan(s) for building layout

Washington K-6 (one MDF and 7 IDFs):

- Approximately 35 classrooms, 1 office, MPR, and field.
 - Mostly concrete/wood construction with 19 portable classrooms
 - Located within a 700' x 700' area
 - See Attached Site Plan(s) for building layout

Kennedy MS (7-8th) (one MDF and 7 IDFs):

- Approximately 35 classrooms, 1 office, MPR, GYM, and field.
 - Mostly concrete/wood construction with 2 portable classrooms
 - Located within a 600' x 600' area
 - See Attached Site Plan(s) for building layout

Wilson Jr. High (one MDF and 11 IDFs):

- Approximately 41 classrooms, 1 office, MPR, GYM, and field.
 - Mostly concrete/wood construction with 4 portable classrooms
 - Located within a 800' x 600' area
 - See Attached Site Plan(s) for building layout

CMAS REQUEST FOR OFFER (RFO)
EL CENTRO SCHOOL DISTRICT
E-RATE YEAR 18 (2015/2016)

PROJECT SPECIFICATIONS
10GB capable fiber optic cable

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

The District is seeking a turn-key implementation, to include installation configuration.

The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and installation/professional services and must be broken out per each school site.

A not to scale site plan is provided for all sites to give bidders an idea of the layout of the school. Vendors are encouraged to attend an on-site job walk by appointment only.

El Centro School District
ATTN: Antonio E. Romayor Jr.
2370 W. Main St
El Centro, CA 92243
aromayor@ecescd.org
(760) 335-5150

Minimum Technical Requirements and Quantities

This project will be based on the bidding out the conditioning or replacement of multimode fiber optic cable to certify its use with 10GB network systems.

In additions to the requirements listed above, the equipment included in the proposals needs to at least meet the following minimum requirements:

- All terminations must be in LC
- Where needed, replace or provide fiber inserts or enclosures (1U preferred) to accommodate LC standard
- Test and label all existing fiber optic cabling

The scope of the project will be as follows:

- Re-polish existing or replace fiber optic cable to certify its use with 10GB network systems.
- Replacement (new) fiber optic cable must be, at a minimum, 6 strand SM fiber.
- Fiber terminations must be LC.
- Utilize existing fiber optic cable conduit/path.

De Anza Magnet K-8 (one MDF and 3 IDFs):

- Approximately 26 classrooms, 1 office, and field.
 - Mostly concrete/wood construction with 16 portable classrooms
 - Located within a 800' x 400' area
 - Existing 10GB SM fiber in MDF serving as uplink to ISP
 - Existing 1GB MM fiber in IDFs serving as uplink to MDF
 - See Attached Site Plan(s) for building layout

Desert Garden K-6 (one MDF and 5 IDFs):

- Approximately 24 classrooms, 3 offices, MPR, and field.
 - Mostly concrete/wood construction with 5 portable classrooms
 - Located within a 800' x 700' area
 - Existing 10GB SM fiber in MDF serving as uplink to ISP
 - Existing 1GB MM fiber in IDFs serving as uplink to MDF
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Hedrick K-6 (one MDF and 5 IDFs):

- Approximately 26 classrooms, 1 office, MPR, and field.
 - Mostly concrete/wood construction with 8 portable classrooms
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 - Existing 10GB SM fiber in MDF serving as uplink to ISP
 - Existing 1GB MM fiber in IDFs serving as uplink to MDF
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ML King K-6 (one MDF and 2 IDFs):

- Approximately 22 classrooms, 1 office, MPR, and field.
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- Approximately 22 classrooms, 1 office, MPR, and field.
 - Mostly concrete/wood construction with 13 portable classrooms
 - Located within a 700' x 800' area
 - Existing 1GB MM fiber in MDF serving as uplink to ISP
 - Existing 1GB MM fiber in IDFs serving as uplink to MDF
 - See Attached Site Plan(s) for building layout

Sunflower K-6 (one MDF and 8 IDFs):

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 - See Attached Site Plan(s) for building layout